

it
pays
to know
your business'
health.

The New Business Process Health Check
is brought to you by

selectX

Improving Tele-interviewing,
underwriting and risk assessment .

SelectX specialises in improving life and disability risk management, bringing the latest thinking and best practice in application form design, tele-interviewing, underwriting philosophy and risk assessment.

www.selectx.co.uk

Indutech
INNOVATE COMPETITIVE ADVANTAGE

Enabling Innovation

Indutech enables innovation, improved performance and competitive advantage through the latest business engineering methodologies and sensitive change management.

www.indutech.co.za

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how
healthy
is your
business?

get a business health check now.



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selectX **Indutech**
INNOVATE COMPETITIVE ADVANTAGE

The New Business Health Check



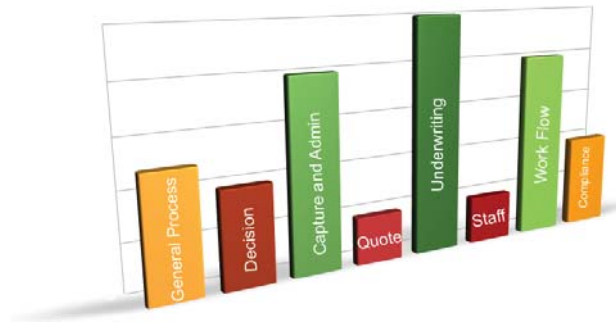
How **efficient** is your New Business Process?



Is your service as **good** as it should be?



Is **quality** as consistently good as it needs to be ?



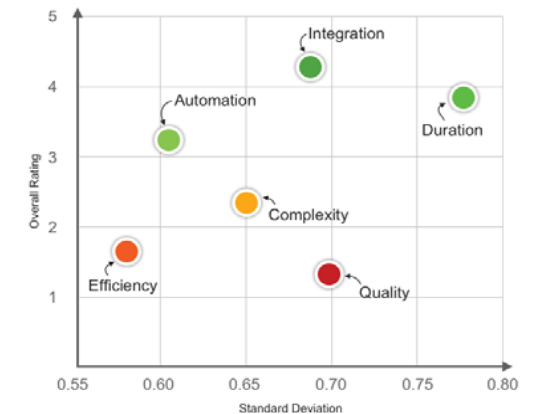
Rapidly deployed

Our New Business Health Check is a rapid, questionnaire-based approach that takes a view of the entire process from quotation to policy issue. It looks at performance from a number of perspectives, and the analysis phase quickly identifies not only problem areas but also the current strengths.

It covers amongst other things: Data capture and administration | Information requirements | Not proceeded with | Workflow | Systems | Customer interaction | Distributor interaction | Compliance | Information management

Streamlined Competitiveness

A streamlined, low-cost new business process that minimises time to policy issue is essential in the competitive life and disability insurance market place. Indutech and SelectX have joined forces to development an assessment of how well a life insurer handles its new business.



What you get

The result is an insightful snapshot of what is, for insurers, a key process. It draws attention to what needs remedial action, and at the same time identifies the inherent strengths. It is a unique first step in creating an altogether fitter process combining optimal efficiency and effectiveness that benefits all stakeholders. And because we apply world-leading thinking in a highly efficient way, the health check is very cost-effective. Can you afford to do without it?

